

TRIVITA® CAREER PATH & COMPENSATION PLAN

TriVita's Career Plan is unique in the industry with its dual commission payout plan to allow the maximum earnings. A simple understanding of the Compensation plan will help you build the best team for maximum pay out.

1. Member and Team Building Bonuses - Pays Twice Monthly

All Member Bonuses are for the first sale only and are paid on Reward Value. All bonuses dynamically compress.

Personally Acquired Members Bonus - Pays bi-monthly - 70% of RV paid to Enroller on personally enrolled members

MAP Bonus - Pays bi-monthly - 40% of RV paid to Enroller and 10% of RV paid to the Enroller of the Enroller on MAP members

Affiliate Referral Bonus - Pays monthly - 40% of RV paid to Enroller AM on Affiliate referral customers

Coded Business Pack Bonus - Pays monthly

Pays on the purchase of either the \$500 Basic Pack or the \$1500 Complete Pack

Only pays to Enroller AMs that have purchased the Basic Pack or the Complete Pack

	Enroller	2 Star AM	3 Star AM
1st Pack	\$100	\$75	\$50
2nd Pack	\$150	\$50	\$25
3rd Pack	\$175	\$25	\$25

All enrollments with either the Basic or Complete Pack after the 3rd Pack pay the same as the 3rd Pack.

2. Leadership Support Bonus - Pays twice monthly

\$25 is paid to the closest Placement Director on the purchase of the Basic or Complete Pack. Only pays to Placement Directors that have purchased the Basic Pack or the Complete Pack.

GLOSSARY OF TERMS

Tier: The structure utilized to organize the relationships of Prospects, Members and Affiliate Members

VitaPoints: A value assigned to a TriVita product for the purpose of determining Affiliate Member ranks and qualifications for compensation. VitaPoints are universal and are the same in all countries

Reward Value: A value assigned to a TriVita product upon which compensation is calculated. Reward Value varies by country

Enroller: The Affiliate Member who introduces a new Member or Affiliate Member to TriVita. Determines payout of Member and Team Building Bonuses

Placement: The Affiliate Member under whom an Enroller places a new Member or Affiliate Member. Determines upline and downline for all compensation except for those first sale bonuses paid to the Enroller

Compression: A process that temporarily removes, for the purpose of calculating compensation, any Affiliate Member with no personal order from the Tier structure of the Reciprocity Rewards Compensation Plan, and builds a Tier structure comprised of qualified Affiliate Members only (Note: For compression purposes customers do not create Tiers)

Dynamic Compression: An advanced form of compression that compresses unilevel payout through Affiliate Members that are not qualified to a specific Tier and pays that Tier in the unilevel payout to the first qualified upline Affiliate Member

Leg: Each Affiliate Member on your Tier 1 creates a Leg. All customers and Affiliate Members under each Tier 1 Affiliate Member comprise a Leg

Personal Order: The amount of VitaPoints required in an Affiliate Member's personal monthly order

Autoship Order: To qualify for the rank of 1 Star Affiliate Member or higher, Affiliate Members are required to have an active Autoship Order

Monthly TGV (Total Group Volume) within 7 Tiers: The amount of VitaPoints required per month within 7 compressed tiers

50% Team Rule: A rule that allows no more than 50% of the required TGV for a particular rank to be contributed from each Leg

Personally Enrolled AMs: Indicates the number of personally enrolled Affiliate Members within 7 tiers.

Director Legs: Indicates the number of Director Legs required to qualify at the respective Director rank. A Director Leg is defined as any Leg that contains 1 or more Directors anywhere within the Leg (to the bottom of the Leg)

Director Commissions: Compensation paid to Directors that pay on all AM volume, down to the next Director of the respective rank.

Presidential Commissions: Compensation paid to Presidential Directors on Total Group Volume through 4 generations of Presidential Directors

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CAREER PATH	AFFILIATE MEMBER	1 STAR AFFILIATE MEMBER	2 STAR AFFILIATE MEMBER	3 STAR AFFILIATE MEMBER	4 STAR AFFILIATE MEMBER	DIRECTOR	1 STAR DIRECTOR	2 STAR DIRECTOR	3 STAR DIRECTOR	PRESIDENTIAL DIRECTOR
Personal Order	20	40	100	100	100	100	100	100	100	100
Autoship Order		✓	✓	✓	✓	✓	✓	✓	✓	✓
Monthly TGV within 7 Tiers			2,500	5,000	10,000	25,000	50,000	75,000	100,000	250,000
50% Team Rule				✓	✓	✓	✓	✓	✓	✓
Personally Enrolled AMs		1	2	3	3	3	3	3	3	3
Director Legs							1	2	3	3
3. Member Commissions - Pays once monthly										
Tier 1	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%
Tier 2	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%
Tier 3	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%
Tier 4		4%	4%	4%	4%	4%	4%	4%	4%	4%
Tier 5			4%	4%	4%	4%	4%	4%	4%	4%
Tier 6				4%	4%	4%	4%	4%	4%	4%
Tier 7					4%	4%	4%	4%	4%	4%
4. Affiliate Member Commissions - Pays once monthly										
Tier 1	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
Tier 2	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
Tier 3	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
Tier 4		7%	7%	7%	7%	7%	7%	7%	7%	7%
Tier 5			7%	7%	7%	7%	7%	7%	7%	7%
Tier 6				7%	7%	7%	7%	7%	7%	7%
Tier 7					7%	7%	7%	7%	7%	7%
5. Director Commissions - Pays once monthly										
Director Commission	<i>Pays on all AM volume down to the next Director</i>					4%	4%	4%	4%	4%
1 Star Director Commission	<i>Pays on all AM volume down to the next 1 Star Director</i>						2%	2%	2%	2%
2 Star Director Commission	<i>Pays on all AM volume down to the next 2 Star Director</i>							2%	2%	2%
3 Star Director Commission	<i>Pays on all AM volume down to the next 3 Star Director</i>								2%	2%
6. Presidential Commission - Pays once monthly										
Presidential Commission	<i>Pays on TGV through 4 generations of Presidential Directors</i>									1%